

Annual Financial Report

For the fiscal year ended June 30, 2017

2017



ANNUAL FINANCIAL REPORT

For the fiscal year ended June 30, 2017

Prepared by: Alaska Marine Highway System, Department of Transportation and Public Facilities

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INTRODUCTORY SECTION

I



Department of Transportation and Public Facilities

OFFICE OF THE COMMISSIONER
Marc Luiken, Commissioner

3132 Channel Drive P.O. Box 112500 Juneau, Alaska 99811-2500 Main: 907.465.3900 dot.state.ak.us

December 22, 2017

Dear Alaska State Legislator:

Enclosed is the Alaska Marine Highway System (AMHS) Annual Financial Report for Fiscal Year 2017 (ended June 30, 2017) as required by AS 19.65.070.

During FY2017, the AMHS recorded \$45.8 million in operating revenues which was down from previous years. A portion of this decrease in revenue was expected due to service reductions as a result of the AMHS budget being cut in FY2017. Additionally, late deliveries of the M/V Columbia and the M/V Tustumena, as well as vessel breakdowns contributed to lower revenue. The planned and unplanned reductions in service along with improved efficiencies and reduced fuel costs resulted in a total operating expenditure of \$134.9 million, \$10.3 million less than FY2016 and \$25.9 million less than FY2015.

AMHS operated with an on-time departure rate of 93 percent. Port calls decreased during FY2017, down from 6,504 in FY2016 to 5,767. Service weeks provided by the AMHS decreased to 329.5, down from the previous year's 355.9. As with the revenues, these decreases were primarily due to the budget cuts and the late deliveries of the Columbia and Tustumena.

The Alaska Marine Highway System is meeting the challenge of providing safe, efficient, reliable, and cost effective transportation for the traveling public. The system's customer satisfaction rating remains strong at 94 percent.

I look forward to the opportunity to share more AMHS successes with you in the coming year.

Sincerely,

Marc Luiken Commissioner

"Keep Alaska Moving through service and infrastructure."

MARINE TRANSPORTATION ADVISORY BOARD

Alaska Marine Highway System Marine Transportation Advisory Board

Originally created under Administrative Order 204, a temporary interim Marine Transportation Advisory Board (MTAB) was established by Governor Murkowski on January 15, 2003. Administrative Order 233, signed by Governor Palin and dated March 28, 2007, permanently established the MTAB which was subsequently established in Alaska Statute by House Bill 294 on June 4, 2008. This bill established the Alaska Marine Transportation Advisory Board and set out its powers and duties in Alaska Statute AS 19.65.011 and AS 19.65.110-195, made conforming amendments, and provided an effective date of June 5, 2008. The board was expanded by one seat (from 11 members to 12) with the addition of a representative from the Southwest System under Senate Bill 24 effective September 1, 2013. The following are the MTAB Members as of June 30th, 2017:

CHAIRMAN

Robert Venables

Northern Southeast Alaska (Haines, Juneau, Skagway)

DOT&PF STAFF SUPPORT

Captain John Falvey General Manager

Shannon Whistler
Administrative Assistant II

MEMBERS

Patricia Branson

South Central Alaska

Shannon Adamson

Labor Unions of the employees of the AMHS

Gerald Hope

Central Southeast (Petersburg, Sitka, Wrangell)

David Reggiani

Prince William Sound / Kenai Peninsula (Cordova, Valdez, Whittier, Yakutat, Chenega Bay, Tatitlek)

Daniel Kelly

Business owner with experience interacting with AMHS - Resident of Ketchikan Gateway Borough

Patty Mackey

Travel Agent / Tourism Specialist

Jack Jensen

Marine Captain / Engineer

Carlin Enlow

Southwest Alaska / Aleutian Chain / Alaska Peninsula (Akutan, Chignik, Cold Bay, False Pass, Homer, King Cove, Kodiak, Port Lions, Sand Point, Seldovia, Unalaska / Dutch Harbor)

Robert Arnold

Member At-Large

Maxine Thompson

Southeast Alaska (Angoon, Hoonah, Kake, Pelican, Tenakee)

Greg Wakefield

Member At-Large / Not directly served by AMHS

Alaska Marine Highway System Ports of Call

SOUTHEAST ALASKA SOUTHWEST ALASKA

Angoon Akutan

Bellingham, WA Chenega Bay

Gustavus Chignik

Haines Cold Bay

Hoonah Cordova

Juneau (Auke Bay) False Pass

Kake Homer

Ketchikan King Cove

Metlakatla (Annette Bay) Kodiak

Pelican Old Harbor

Petersburg Ouzinkie

Prince Rupert, BC, Canada Port Lions

Sitka Sand Point

Skagway Seldovia

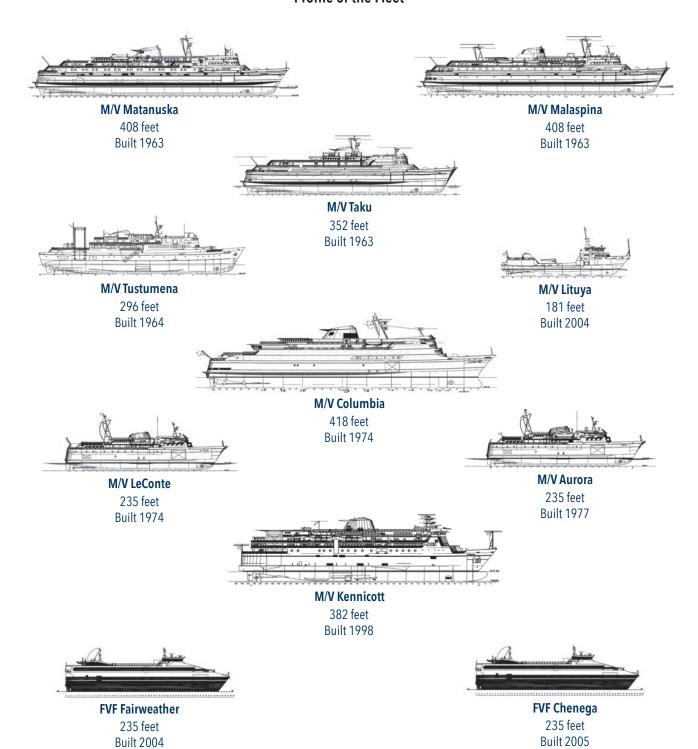
Tenakee Springs Tatitlek

Wrangell Unalaska / Dutch Harbor

Yakutat Valdez

Whittier

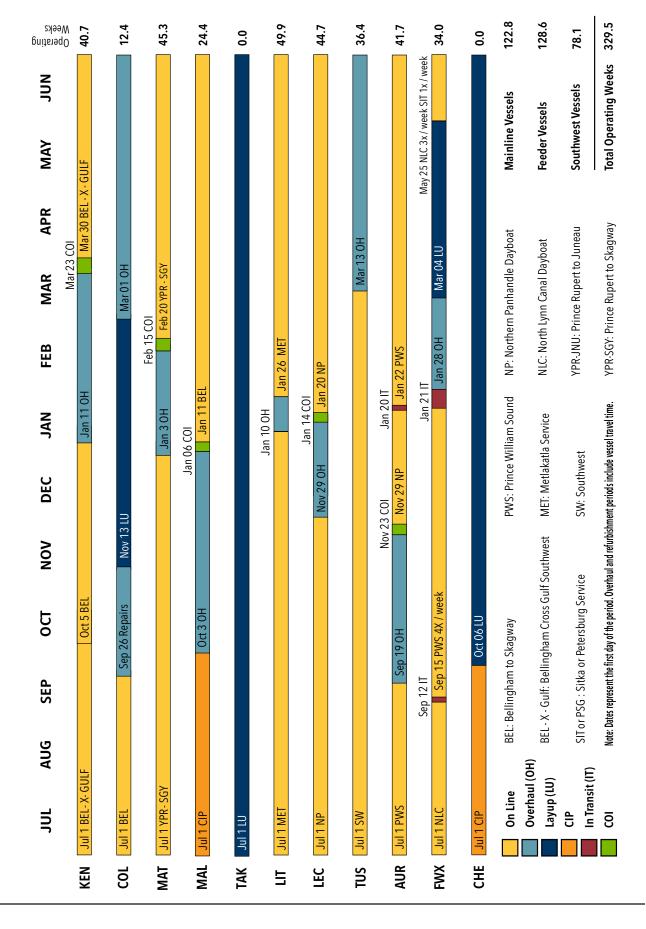
Alaska Marine Highway System Profile of the Fleet



Alaska Marine Highway System Vessel Information Table

| | Matanuska | Malaspina | Taku | Tustumena | Columbia | LeConte | Aurora | Kennicott | Lituva | Fairweather | Cheneda |
|-----------------------------|-----------|-----------|-------|-----------|----------|---------|--------|-----------|--------|-------------|---------|
| Year Built | 1963 | 1963 | 1963 | 1964 | 1974 | 1974 | 1977 | 1998 | 2004 | 2004 | 2005 |
| Length (ft) | 408 | 408 | 352 | 296 | 418 | 235 | 235 | 382 | 181 | 235 | 235 |
| Beam (ft) | 74 | 74 | 74 | 59 | 85 | 57 | 57 | 85 | 20 | 09 | 09 |
| Displacement (L/T) | 5,569 | 5,994 | 4,319 | 3,067 | 7,684 | 2,132 | 2,132 | 7,503 | 647 | 787 | 787 |
| Loaded Draft (ft-in) | 16-11 5/8 | 16-10 | 17 | 14-4 1/2 | 17-6 1/8 | 13-8 | 13-8 | 17-6 | 12 | 9-8 | 9-8 |
| International Tonnage | | | | | | | | | | | |
| Gross: | 9,214 | 9,121 | 7,302 | 4,529 | 13,009 | 3,124 | 3,124 | 12,635 | 758 | 3,424 | 3,420 |
| Net: | 3,824 | 3,667 | 2,496 | 1,451 | 4,932 | 687 | 786 | 3,790 | 227 | 1,027 | 1,026 |
| <u>Domestic Tonnage</u> | | | | | | | | | | | |
| Gross: | 3,029 | 2,928 | 2,625 | 2,174 | 3,946 | 1,328 | 1,280 | 8/6'6 | 4 | 1,280 | 1,333 |
| Net: | 1,235 | 1,253 | 1,494 | 868 | 2,683 | 266 | 453 | 7,354 | 99 | 870 | 827 |
| hp @ Service Speed | 7,200 | 8,000 | 8,000 | 5,100 | 14,000 | 4,300 | 4,300 | 13,200 | 2,000 | 19,310 | 19,310 |
| Service Speed (kts) | 16.50 | 16.50 | 16.50 | 13.30 | 17.30 | 14.50 | 14.50 | 16.75 | 11.50 | 32.00 | 32.00 |
| Fuel Use (gph) | 234 | 270 | 253 | 151 | 397 | 188 | 190 | 354 | 52 | 009 | 009 |
| Crew Capacity: COI | 48 | 47 | 44 | 38 | 63 | 24 | 24 | 55 | 2 | 10 | 10 |
| Passenger Capacity: COI | 499 | 499 | 370 | 174 | 009 | 247 | 300 | 466 | 149 | 250 | 250 |
| Passenger Capacity: Booking | 450 | 450 | 350 | 160 | 466 | 225 | 250 | 450 | 125 | 210 | 210 |
| <u>Staterooms</u> | | | | | | | | | | | |
| 4 berth | 5 | 45 | 9 | 9 | 45 | 0 | 0 | 48 | 0 | 0 | 0 |
| 3 berth | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 berth | 79 | 26 | 32 | 17 | 26 | 0 | 0 | 28 | 0 | 0 | 0 |
| 4 berth ADA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | က | 0 | 0 | 0 |
| 2 berth ADA | _ | _ | 2 | _ | က | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Staterooms | 106 | 72 | 40 | 24 | 104 | 0 | 0 | 109 | 0 | 0 | 0 |
| Total Berths | 243 | 234 | 92 | 09 | 298 | 0 | 0 | 320 | 0 | 0 | 0 |
| Vehicle Capacity (lane-ft.) | 1,960 | 1,960 | 1,500 | 852 | 3,200 | 720 | 720 | 1,700 | 360 | 720 | 720 |
| Quantity (20 foot vehicles) | 83 | 83 | 75 | 34 | 133 | 33 | 33 | 78 | 15 | 31 | 31 |
| Vehicle Capacity: Booking | 1,675 | 1,675 | 1,000 | 089 | 2,660 | 099 | 099 | 1,560 | 300 | 620 | 620 |
| Van Capacity: Booking | 10 | 10 | 2 | 9 | 16 | 8 | 7 | 17 | 2 | 3 | 3 |

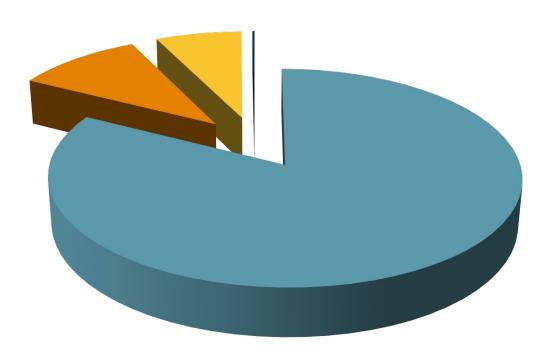
Alaska Marine Highway System FY 2017 Operating Plan



UNRESTRICTED OPERATING REVENUES

For the fiscal year ended June 30, 2017

\$45.8 MILLION

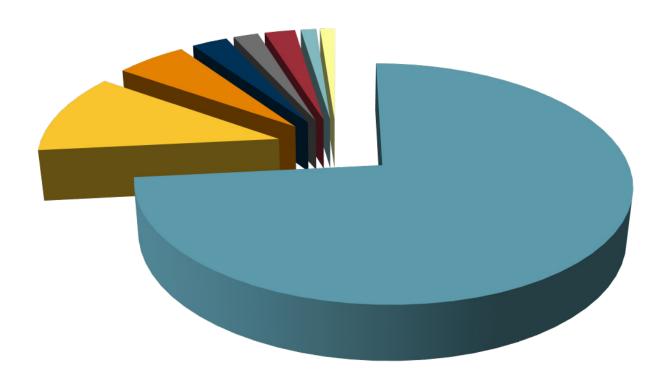


| Ticket Sales | 82.8% |
|----------------------------|-------|
| Stateroom Sales | 10.2% |
| Passenger Services Sales | 6.9% |
| Other Unrestricted Revenue | 0.2% |

OPERATING EXPENDITURES

For the fiscal year ended June 30, 2017

\$134.9 MILLION



| Marine Vessel Operations | 73.4% | Operations Management | 2.8% |
|----------------------------|-------|-----------------------|------|
| Marine Fuel | 11.3% | Overhaul | 1.2% |
| Shore Operations | 5.6% | Marine Engineering | 2.0% |
| Reservations and Marketing | 1.2% | Support Services | 2.4% |



FINANCIAL SECTION



STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE

Alaska Marine Highway System Fund Statement of Revenues, Expenditures and Changes in Fund Balance

For the Fiscal Year Ended June 30, 2017 (In Thousands)

| Revenues: | <u>Capitalization</u> | <u>AMHS</u> | <u>Total</u> |
|---|-----------------------|-------------|--------------|
| Unrestricted Revenues: | | | |
| Ticket Sales | \$ - | \$ 37,878 | \$ 37,878 |
| Stateroom Sales | - | 4,649 | 4,649 |
| Passenger Services Sales | - | 3,158 | 3,158 |
| Facility Rental | - | 7 | 7 |
| Concession Fees | - | 7 | 7 |
| Other Unrestricted Revenue | | 61 | 61 |
| Total Unrestricted Revenues | - | 45,759 | 45,759 |
| Restricted Revenues | - | 55 | 55 |
| Indirect Cost Recovery | | 604 | 604 |
| Total Revenues | | 46,418 | 46,418 |
| Expenditures: | | | |
| Current Operating: | | | |
| Support Services | - | 3,281 | 3,281 |
| Marine Engineering | - | 2,680 | 2,680 |
| Overhaul | - | 1,569 | 1,569 |
| Operations Management | - | 3,836 | 3,836 |
| Reservations & Marketing | - | 1,663 | 1,663 |
| Shore Operations | - | 7,572 | 7,572 |
| Marine Fuel | - | 15,299 | 15,299 |
| Marine Vessel Operations | - | 98,974 | 98,974 |
| AMHS RSA | - | 55 | 55 |
| Total Expenditures | - | 134,930 | 134,930 |
| Excess (Deficiency) of Revenues and Other Financing Sources | | | |
| Financing Uses from Operating | | (88,512) | (88,512) |
| Fund Balance, Beginning of Year | 2,630 | 18,445 | 21,075 |
| Reserves and Year End Adjustments | 2,030 | 10,443 | 21,075 |
| Fund Transfer - General Fund | - | 89,263 | 89,263 |
| | - | · · | 9,465 |
| Transfer from Community Quota Entity RLF | | 9,465 | 7,403 |
| Fund Balance, End of Year; Undesignated | \$ 2,630 | \$ 28,661 | \$ 31,291 |

The notes to the financial statement are an integral part of this statement.

STATEMENT OF ACTUAL AND ESTIMATED REVENUES

Alaska Marine Highway System Fund Statement of Actual and Estimated Revenues

Budgetary Basis (In Thousands)

| | | Fiscal Year Ended June 30, 2017 | | En | al Year ding 80, 2018 | Fiscal Year Ending June 30, 2019 |
|-------------------------------|-----------------------|---------------------------------------|-------------------------------------|--------------------------------|-------------------------------------|--|
| | Estimated Revenues | Actual Revenues | Actual Over (Under) Estimated | Total Estimated Revenues | Estimated Revenues 12/31/2017 | Estimated Revenues |
| Restricted | | | | | | |
| Restricted Revenues | \$ 55 | \$ 55 | \$ 0 | \$ 300 | \$ 0 | \$ 200 |
| Indirect Cost Recovery (ICAP) | 1,450 | 604 | (846) | 1,250 | 0 | 1,653 |
| Total Restricted | 1,505 | 659 | (846) | 1,550 | 0 | 1,853 |
| Unrestriced AMHS Fund | | | | | | |
| Ticket Sales | 43,845 | 37,878 | (5,967) | 42,596 | 22,012 | 42,999 |
| Stateroom Sales | 4,091 | 4,649 | 558 | 5,228 | 2,702 | 5,278 |
| Passenger Service Sales | 5,611 | 3,158 | (2,453) | 3,551 | 1,835 | 3,585 |
| Facility Rental | 4 | 7 | 3 | 15 | 8 | 4 |
| Concession Fees | 10 | 7 | (3) | 10 | 3 | 10 |
| Other Unrestricted Revenue | 65 | 60 | (5) | 10 | 0 | 10 |
| Total Unrestricted | 53,626 | 45,759 | (7,867) | 51,410 | 26,560 | 51,886 |
| Total Revenues | \$ 55,131 | \$ 46,418 | (8,713) | \$ 52,960 | \$ 26,560 | \$ 53,739 |

The notes to the financial statement are an integral part of this statement.

Budgetary Presentation shows all budgeted and actual revenues including budgeted intergovernmental activitiy.

NOTES TO THE FINANCIAL STATEMENT

Alaska Marine Highway System Fund Notes to the Financial Statement

For the Fiscal Year Ended June 30, 2017

NOTE 1 - Alaska Marine Highway System Fund

The Alaska Marine Highway System Fund was established July 1, 1990. All gross revenues generated from the operation of the Alaska Marine Highway System are accounted for and remitted in accordance with AS 19.65.070 which mandates that the money shall be deposited in the Alaska Marine Highway System Fund.

Marine Highway Capitalization Account

The Marine Highway Capitalization account was established within the Alaska Marine Highway System Fund June 30, 2009. An estimated \$9 million in general funds was reappropriated to the new Capitalization Account. Access to this new funding will be restricted and will only occur with approval by the Legislative Budget and Audit Committee.

An unexpended and unobligated balance of funds for the off-set of higher fuel costs, estimated at \$1.25 million, were reallocated in Chapter 13, SLA 10, Sec 11(c) to the Marine Highway Capitalization Account.

In FY2012 and FY2013, a total of \$6.55 million of unexpended and unobligated balance of funds for the off-set of higher fuel costs were reallocated to the Marine Highway Capitalization Account.

In FY2014, \$11.0 million of funds were transferred to the AMHS FY2015 Capital Fund for vessel overhaul projects and \$3.0 million in funds were transferred to the AMHS Deferred Maintenance capital fund.

NOTE 2 - CIP Program Component

The Alaska Marine Highway System budget includes a component which authorizes positions directly related to capital projects. Beginning in FY2001, the salary cost of time charged directly to capital projects is not recorded in the Alaska Marine Highway Fund. The cost of time charged to administration or overhead is recorded in the Alaska Marine Highway Fund.

NOTE 3 - Transfer from Community Quota Entity RLF

In FY2017, the Legislature appropriated \$9.4 million of the unexpended and unobligated balance from the Community Quota Entity RLF to the Marine Highway Fund. These funds were put into the Marine Highway Fund at the end of FY2017. The authority to use these funds is part of the Marine Highway System's FY2018 operating budget. (CCS HB57 Sec. 40(d)).

NOTE 4 - Operating Overhaul

Overhaul expenditures that are included in the Operating Budget are limited to small maintenance items that arise while the vessels are operating and do not include capital overhaul expenditures. Large vessel overhaul and deferred maintenance items are included in the Capital Budget. In FY2017, the Vessel Overhaul and Deferred Maintenance Capital Budgets totalled \$12.5 million.

STATISTICAL SECTION

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Alaska Marine Highway System Unrestricted Revenue by Vessel* Fiscal Years 2006 - 2017 (In Thousands)

| VESSEL | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 | FY14 | FY15 | FY16 | FY17 |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Aurora | 2,327 | 2,003 | 1,347 | 2,191 | 3,115 | 2,522 | 1,898 | 2,679 | 2,421 | 4,059 | 2,721 | 3,228 |
| Chenega | 1,128 | 1,963 | 3,093 | 3,380 | 1,392 | 3,428 | 2,889 | 2,221 | 2,358 | 1,914 | . 675 | |
| Columbia | 15,530 | 12,439 | 6,463 | 9,713 | 7,924 | 8,939 | 13,014 | 16,635 | 6,682 | 11,778 | 7,471 | 5,500 |
| Fairweather | 2,257 | 2,913 | 2,605 | 1,015 | 1,945 | 1,805 | 1,659 | 1,537 | 1,415 | 1,684 | 2,049 | 2,418 |
| Kennicott | 6,209 | 5,831 | 3,414 | 5,182 | 3,125 | 7,154 | 8,151 | 9,195 | 8,425 | 8,265 | 7,705 | 11,198 |
| Leconte | 1,638 | 916 | 1,514 | 1,808 | 1,757 | 794 | 2,537 | 2,006 | 2,499 | 854 | 3,634 | 4,015 |
| Lituya | 293 | 593 | 721 | 639 | 620 | 724 | 822 | 774 | 692 | 848 | 812 | 1,117 |
| Malaspina | 7,832 | 7,552 | 11,659 | 10,980 | 11,446 | 10,520 | 5,765 | 3,133 | 12,051 | 11,036 | 11,316 | 7,481 |
| Matanuska | 7,418 | 8,146 | 8,841 | 3,094 | 6,211 | 6,100 | 6,003 | 9,217 | 7,154 | 3,989 | 7,192 | 7,863 |
| Taku | 3,292 | 2,833 | 4,480 | 5,156 | 4,755 | 2,265 | 4,001 | 3,839 | 4,789 | 5,474 | | • |
| Tustumena | 2,849 | 3,060 | 3,376 | 2,992 | 3,525 | 3,318 | 3,755 | 1,875 | 2,106 | 3,828 | 3,566 | 2,865 |
| Contract Vessels | 9/ | 127 | | 2 | 54 | 39 | 12 | 2 | • | | | • |
| Non Vessel Revenue | 53 | 32 | 135 | 46 | 46 | 88 | 180 | 121 | 207 | 167 | 16 | 74 |
| TOTAL | 51,202 | 48,407 | 47,647 | 46,200 | 45,914 | 47,697 | 53,684 | 53,234 | 50,877 | 53,896 | 47,157 | 45,759 |

*These figures are close approximations based on reservations and ticketing information. They may be used to show relative magnitude of different vessel operations. They are not accounting figures. Therefore, attempts to reconcile the figures with accounting documents may yield small discrepancies.

Alaska Marine Highway System Operating Expenditures by Vessel* Fiscal Years 2006 - 2017 (In Thousands)

| VESSEL | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 | FY14 | FY15 | FY16 | FY17 |
|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Aurora | 6,434 | 6,264 | 3,649 | | 7,720 | 8,065 | 2,380 | 8,104 | 7,013 | 6,446 | 6,264 | 7,051 |
| Chenega | 7,778 | 9,360 | 8,845 | | 4,643 | 10,146 | 8,513 | 8,008 | 7,971 | 6,595 | 3,899 | 878 |
| Columbia | 17,205 | 16,735 | 8,892 | | 6,587 | 11,861 | 17,292 | 20,380 | 902'6 | 15,757 | 14,312 | 13,297 |
| Fairweather | 5,887 | 7,762 | 8,154 | | 7,356 | 7,824 | 9,539 | 7,774 | 985'9 | 7,739 | 6,894 | 8,248 |
| Kennicott | 15,624 | 16,300 | 11,853 | | 10,557 | 18,022 | 17,341 | 21,170 | 16,468 | 15,031 | 17,074 | 18,121 |
| LeConte | 8,129 | 5,485 | 7,141 | | 7,070 | 4,858 | 6,807 | 9,533 | 9,915 | 6,677 | 6,087 | 9,511 |
| Lituya | 196 | 1,008 | 1,170 | 1,189 | 1,114 | 1,415 | 1,381 | 1,367 | 1,195 | 1,224 | 696 | 1,065 |
| Malaspina | 9,219 | 680′6 | 14,664 | | 14,558 | 16,147 | 11,843 | 8,573 | 16,929 | 15,313 | 14,794 | 8,215 |
| Matanuska | 11,456 | 14,814 | 14,160 | | 12,611 | 16,246 | 17,390 | 17,669 | 14,644 | 10,683 | 17,078 | 15,909 |
| Taku | 9,436 | 9,452 | 13,745 | | 13,458 | 8,853 | 15,880 | 16,020 | 17,810 | 16,768 | 3,414 | 1,261 |
| Tustumena | 6,378 | 8,744 | 9,612 | | 9,114 | 10,068 | 10,978 | 6,527 | 996′6 | 10,569 | 10,884 | 10,644 |
| Vessel Leave | 11,571 | 14,576 | 15,164 | | 14,375 | 15,949 | 16,605 | 16,695 | 17,234 | 900′6 | 13,339 | 13,350 |
| All Vessels | 10,123 | 11,024 | 60′.6 | | 10,240 | 10,379 | 9,591 | 10,178 | 9,725 | 18,298 | 7,145 | 8,347 |
| TOTAL | 120,201 | 127,613 | 126,757 | 124,542 | 122,404 | 139,834 | 151,540 | 152,087 | 145,162 | 140,106 | 125,147 | 115,897 |

Service Agreements (RSA). Not included are the budget components for Marine Engineering, Operations Management, Reservations and Marketing, and * Expenditures by vessel include the following operating components: Marine Vessel Operations, Overhaul, Fuel and unbudgeted AMHS Reimbursable. Shore Operations.



FY 2017 ANNUAL FINANCIAL REPORT

State of Alaska, Department of Transportation and Public Facilities

Compiled December 15th, 2017

